



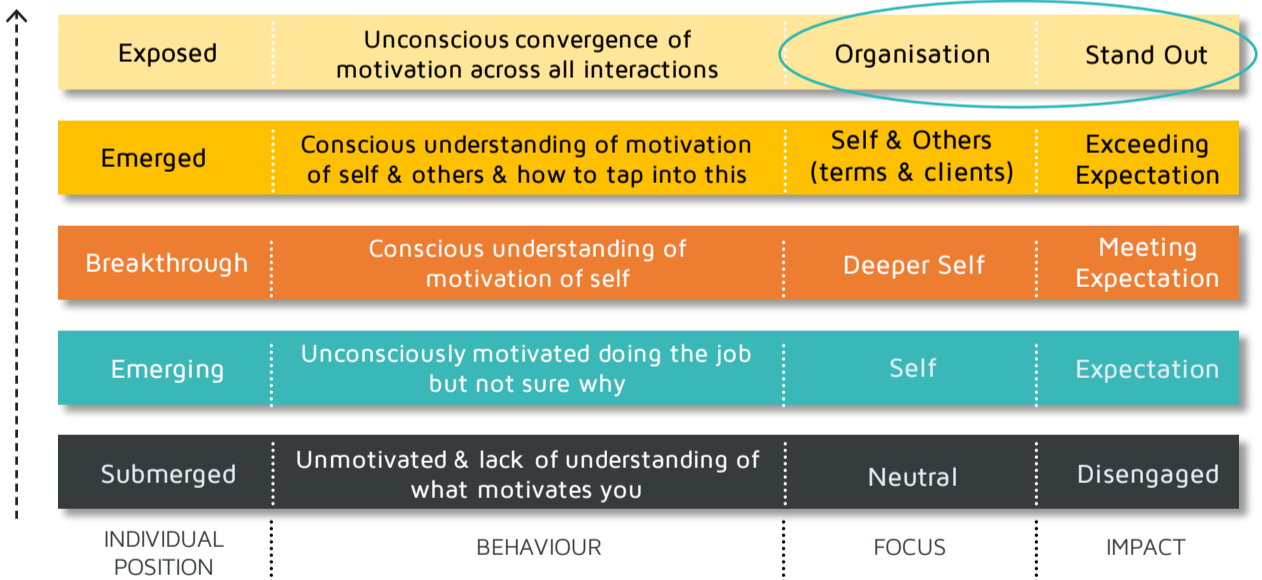
Mapping Motivation 4 Success

“Research shows that attitude and motivation can account for more than 65 percent of the formula for job and organizational success”

Working with thousands of executives and leaders we find many face these challenges:

- Lack of understanding of what really motivates themselves, their team and external stakeholders
- Breakdown of communication and motivation
- Ability to build rapport quickly and easily and have cut through conversations that matter
- Constant focus on dealing with and embracing change
- The inability to tap in and satisfy motivations
- Blurred focus on working even better as team, with a teaming approach
- Building relationships remotely through virtual modes such as Email, webinars and Skype

We have designed a highly interactive workshop called “**Mapping Motivation for Team Success**”. This workshop program targets the above challenges by identifying motivators of all participants prior to the workshop using the iWAM tool (Inventory of Work, Attitudes and Motivations)

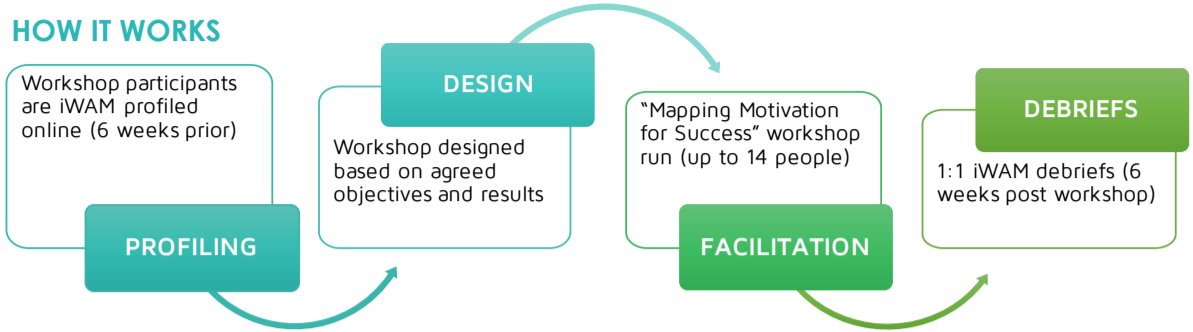


The workshop takes place as an interactive session that outlines key patterns, what they are and how each person can apply these results to themselves and the team

BENEFITS

- To identify your own key drivers and motivators at work and those within your team in order to maximize effectiveness and compliment each other naturally.
- Motivate team and create a better understanding of each other’s strengths and the utilization of those strengths to get the best out of your people.
- To identify key motivators within individuals to assist in building rapport more easily, increasing communication and achieving outcomes as an organization.
- Leverage a strength based team and get through change by focusing on strengths
- Hiring tool - to utilise motivators when hiring to ensure recruitment of a diverse and dynamic team. Motivators account for up to 60% of predictability in role.

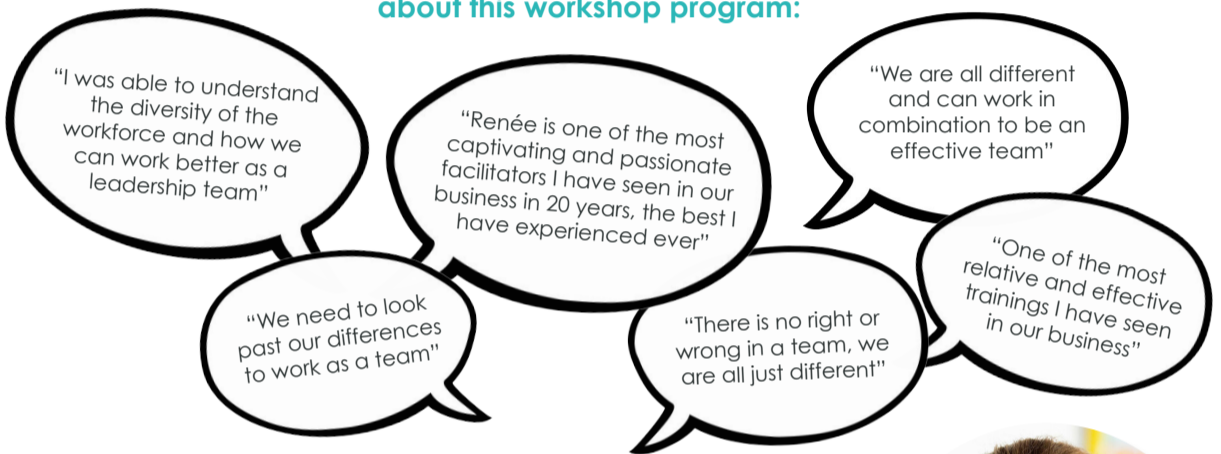
HOW IT WORKS



Key outcomes of workshop are decided upon and aligned to current business and team objectives. The "Mapping Motivation For Team Success" workshop will incorporate team, paired activities and real work scenarios with follow up along with an action plan to ensure learning's are utilised ongoing and results are actionable.

Post workshop all participants will receive a 1:1 debrief on their results and application back on the job. Individuals will receive personal reports, paired and team results. Management will receive collated team and individual reports for future reference with access to all team members.

What our clients are saying about this workshop program:



RENÉE GIARRUSSO

It's rare that you come across standout talent like Renée. I was in awe of Renée's ability to command a room and get people on board with ideas on easy to use coaching and leadership models. Her energy and passion was so inspiring and engaging. Talk about motivating As a trainer, coach, mentor, leader and facilitator Renée earns my highest recommendation.



Rachael Love – GM JLL

Renée is a highly energetic and engaging presenter, facilitator and coach who demonstrates passion for her subject matter. She will work in your business to embed tools and practices to build capability and strengthen organisational performance. Renée's style is polished but down to earth, she is adaptable and highly organised. I would thoroughly recommend Renée to work with and add value to your business.

Karen L – Head of People & Culture GS1

Renée Giarrusso is an accomplished speaker, author, facilitator, trainer and coach who works with leaders, organisations and teams to level up in areas such as communication, leadership and motivational mapping. She founded RG Dynamics 11 years ago after and with over 18 years experience as a leader and working with leaders she has worked across 24 industries including Telecommunications, Fast Moving Consumer Goods, Professional services, Consumer Durables, Government (job services), automotive, electronics and many more.

She is obsessed with working with individuals and their teams to fulfil their potential which results in increased performance and success. She passionately helps individuals achieve their goals and believes everyone is limitless in their ability to achieve. Her expertise in growing and developing capability and behavioural change around leadership, communication, coaching, presentation skills and sales effectiveness leave her clients inspired, re-energised and with improved results.

Renée's clients appreciate her flair and passion and commitment to getting results. Along with her highly developed skills in the area of learning reinforcement back on the job, she has the experience and understanding of what it takes to lead a high performing team.

Renée has recently published her first book "Limitless Leadership".

Visit our website at

www.reneegiarrusso.com

to register your interest

Or call us today on 0408 381 641 for a one on one chat.