



Motivational Intelligence Masterclass

Communicate and Influence to Cut through the Clutter
ONE DAY MASTERCLASS & FULL INDIVIDUAL MOTIVATION PROFILE

Wednesday **June 17th 2020**
 8.30am – 4:30pm
 Melbourne CBD

\$1100 pp | Limited to 16 Places
RSVP by June 3rd 2020

Includes:

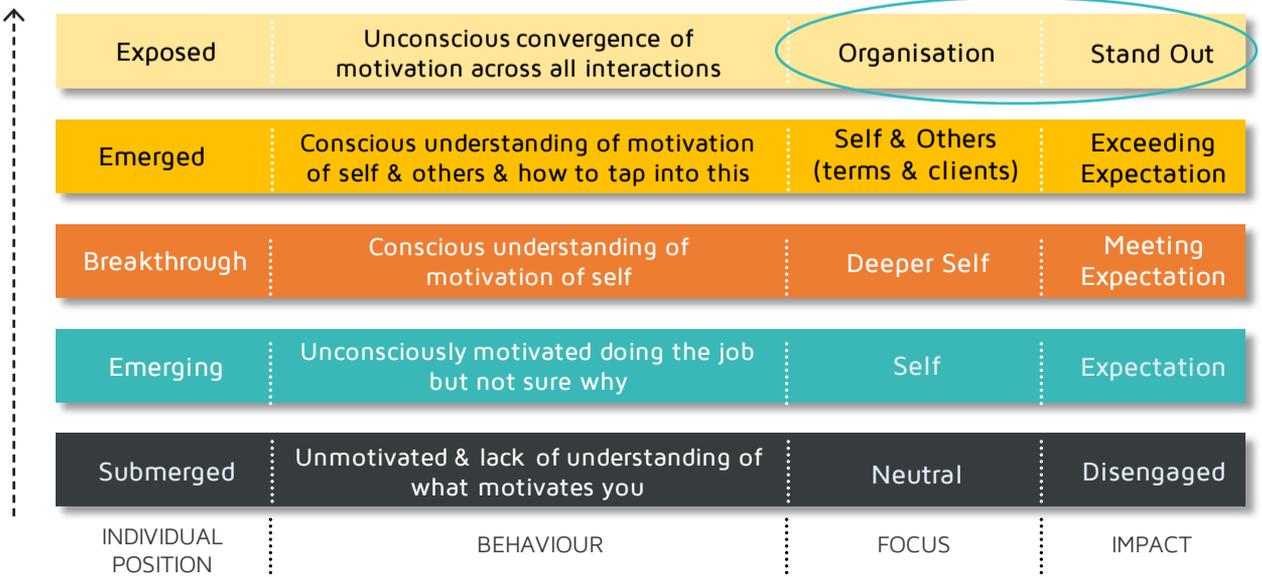
- Full iWAM (inventory of Work, Attitudes and Motivations) profile
- Entire report suite on results
- 1-day workshop led by Renée Giarrusso
- Workshop Manual
- Barista coffee, morning / afternoon tea
- Lunch

‘Research shows that attitude and motivation can account for more than **65 percent** of the formula for job and organisational success’

Working with thousands of executives and leaders we find many face these challenges:

- Lack of understanding of what really motivates themselves, their team and external stakeholders
- Breakdown of communication and motivation
- Ability to build rapport quickly and easily and have cut through conversations that matter
- Constant focus on dealing with and embracing change
- The inability to tap in and satisfy motivations
- Blurred focus on working even better as team, with a teaming approach
- Building relationships remotely through virtual modes such as Email, webinars and Skype

A highly interactive and dynamic program. Identify and understand your motivations and attitudes (via the iWAM tool) Take your self leadership and that of others to the next level. Learn how to influence through language and complement internal and external stakeholders through social and motivational intelligence to build deeper relationships and leverage strengths.





BENEFITS

- To identify your own key drivers and motivators at work and those within your team in order to maximize effectiveness and compliment each other naturally.
- Motivate team and create a better understanding of each other's strengths and the utilization of those strengths to get the best out of your people.
- To identify key motivators within individuals to assist in building rapport more easily, increasing communication and achieving outcomes as an organization.
- Leverage a strength based team and get through change by focusing on strengths
- Hiring tool - to utilise motivators when hiring to ensure recruitment of a diverse and dynamic team. Motivators account for up to 60% of predictability in role.

HOW IT WORKS

- **Profiled:** Each attendee is IWAM profiled online prior to workshop
- **Workshop:** (1 day) The iWAM results are shared and workshopped, and we develop a plan to implement that addresses those results

RENÉE GIARRUSSO

I attended Renee's motivational intelligence master class in August and it was a great opportunity to meet professionals from diverse backgrounds, understand motivators from a fresh perspective both for self and others and identify areas of potential growth and development. Thank you Renee for an insightful workshop and look forward to meeting you shortly.

Sangeeta Bhaskar | Manager, Members Systems GS1 Australia



Blown away with Renée's Motivational Intelligence workshop. The team and I now understands themselves and each other at a deeper level and we have a menu of tools to tap into motivations of our clients too. A highly energetic, insightful and powerful program. Thanks Renée, you exceeded our expectations by a mile!

Sales Manager FMCG

The Motivational Intelligence Masterclass led by Renee. WOW. I had so many questions about what drives me to turn up each day and then, even if I knew how would I use this information to my advantage? I left the day feeling inspired and with a few new truths but also affirmations of old ones that I can now articulate clearly - this is immediately functional in that I can share with peers, managers and key stakeholders so that they can understand what makes me tick, recognisable differences and then how we can work better together. I am already recommending this within my business as I think there's great value at both an individual level but also application for teams to build cohesiveness and a high performance culture. Thank you Renee!

Ryan Davis | Senior packaging Engineer, General Mills

Renée Giarrusso is an accomplished speaker, author, facilitator, trainer and coach who works with leaders, organisations and teams to level up in areas such as communication, leadership and motivational mapping. She founded RG Dynamics 11 years ago after and with over 18 years experience as a leader and working with leaders she has worked across 24 industries including Telecommunications, Fast Moving Consumer Goods, Professional services, Consumer Durables, Government (job services), automotive, electronics and many more.

She is obsessed with working with individuals and their teams to fulfil their potential which results in increased performance and success. She passionately helps individuals achieve their goals and believes everyone is limitless in their ability to achieve. Her expertise in growing and developing capability and behavioural change around leadership, communication, coaching, presentation skills and sales effectiveness leave her clients inspired, re-energised and with improved results.

Renée's clients appreciate her flair and passion and commitment to getting results. Along with her highly developed skills in the area of learning reinforcement back on the job, she has the experience and understanding of what it takes to lead a high performing team.

Renée published *Limitless Leadership* in 2017, was featured in the anthology *Leaders of Influence* in 2018, and her third book is currently underway.



LIMITLESS LEADERSHIP™

To register your interest visit www.reneegiarrusso.com
or Eventbrite, or call us today on 0408 381 641 for a one on one chat.